

MANAGEMENT (MAN)

MAN2021 INTRODUCTION TO MANAGEMENT (3.00 Credits)

This course covers fundamental management principles and concepts. Emphasis is placed on the management functions of planning, organizing, staffing, directing and controlling. Principles of scientific management, motivation, and economic analysis are studied relative to their use in business decisions. It also examines the evolution of management theory and application, organizational environments, technology influence, corporate social responsibility and ethics.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN2300 INTRODUCTION TO HUMAN RESOURCE MANAGEMENT (3.00 Credits)

The course is an overview of the field of Human Resources Management. The role of Human Resources in achieving the strategic objectives of an organization will be discussed through the exploration of basic HR functions such as recruiting, developing, and compensating employees.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN2542 SUPPLY CHAIN MODELING (3.00 Credits)

This course will enable students to create quantitative models in Microsoft Excel, as supporting tools in decision-making. The course will follow the case study method, exposing students to business situations typically encountered by Supply Chain Management professionals. Students will learn how to select the applicable tool to address the situation described in every case, create the corresponding quantitative model, write objective recommendations derived from the analysis, and present these in a simulated boardroom meeting environment. The course will cover Decision Analysis, Linear Regression Modeling, Forecasting Methods, Optimization Modeling, and Monte Carlo Simulation.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

Complete all the courses in the following option:

- Option 1 - Prerequisite: CGS1510C (minimum grade: C) and SCM1161 (minimum grade: C) and STA2023 (minimum grade: C)

MAN2604 INTERNATIONAL BUSINESS ENVIRONMENT (3.00 Credits)

A basic course in international business theory and practice focusing on the challenges of managing the operations of an international business in diverse legal, political, economic, and cultural environments. Emphasis is placed on strategic planning and decision-making for the international operations of domestic, foreign and multinational corporations.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN3240 ORGANIZATIONAL BEHAVIOR & LEADERSHIP (3.00 Credits)

This course teaches students individual and group behavior in organizations. Students develop an understanding of how organizations can be managed more effectively. Course content includes motivation, group dynamics, conflict resolution, goal setting and rewards, job design, work stress, power/politics, and organizational change and development.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN3303 MANAGEMENT AND LEADERSHIP (3.00 Credits)

This course teaches students the basic concepts, principles, and techniques of business leadership. Emphasis is on developing a solid leadership foundation while centering in the real themes, demands, and opportunities of an evolving and dynamic business workplace. The course incorporates basic leadership skill development as it relates to the core aspects of management practice.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN3310 HUMAN RESOURCE MANAGEMENT (3.00 Credits)

This course introduces the full range of human resource management functional areas, including recruiting and hiring staff, performance evaluations, employment regulations, discipline and termination, downsizing, compensation and benefits, job analysis, the organized labor setting, equity/diversity issues, and policy design. The approach will focus on current issues and applications.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN3930 SEMINAR IN BUSINESS AND MANAGEMENT (3.00 Credits)

This course focuses on current and emerging issues in business management. Its format and topic will vary but it will be a seminar which will address a specific business and management topics such as business communication, work skills, human resources, cultural diversity, or economic subjects. This course may not be repeated.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN3931 SEMINAR IN BUSINESS AND MANAGEMENT II (1.00 Credits)

This course focuses on current and emerging issues in business management. Its format and topic will vary but it will be a seminar which will address a specific business and management topic such as financial markets, international trade, human resources, cultural issues or economic subjects. The requirements of each student will vary with the topics in question. This course may not be repeated, and will only be offered in the Winter Semester.

Total Contact Hrs: 16.00

Lecture Hrs: 16.00

MAN3932 SEMINAR IN BUSINESS AND MANAGEMENT III (1.00 Credits)

This course focuses on current and emerging issues in business management. Its format and topic will vary but it will be a seminar which will address a specific business and management topic such as financial markets, international trade, human resources, cultural issues or economic subjects. The requirements of each student will vary with the topics in question. This course may not be repeated, and will only be offered in the Summer Semester.

Total Contact Hrs: 16.00

Lecture Hrs: 16.00

MAN4102 MANAGING CULTURAL DIVERSITY (3.00 Credits)

This course represents the basic concepts, principles, and techniques associated with leading cultural diversity in the global marketplace. Emphasis will be on the students developing an understanding of the interplay between leadership, cultural diversity, and the global business models. Students will also gain an understanding of how these concepts relate to and are applied in the regional markets like Asia, Latin America, Europe, Africa and the Middle East.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4120 LEADERSHIP CHALLENGES AND SUPERVISION (3.00 Credits)

This course teaches the application of leadership theories, which include skill formation to develop leadership abilities. Team building skills are emphasized and discussed to enhance leadership effectiveness. Students learn the importance of visioning in their organizations.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4162 CUSTOMER RELATIONS FOR MANAGERS (3.00 Credits)

This course examines the importance of customer service to organizations. Concepts related to culture and diversity, communication, technology, customer relationship management, and service issues are discussed.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4320 TRAINING AND DEVELOPMENT (3.00 Credits)

This course emphasizes developing, implementing, and evaluating activities and programs that address employee training and development, performance appraisal, and talent and performance of management to ensure that the knowledge and skills, abilities, and performance of the workforce meet current and future organizational and individual needs.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4330 COMPENSATION AND BENEFITS (3.00 Credits)

This course emphasizes developing, implementing/administering, and evaluating compensation and benefit programs for all employee groups in order to support the organizations goals, objectives and values.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4504 OPERATIONS MANAGEMENT (3.00 Credits)

This course teaches the operational decision-making management techniques to improve the processes and productivity in organizations. Topics discussed are quality and outcomes, efficiency, demand and forecasting, work flow processes, inventory control, design of goods and services, customer experience and waiting lines, critical path and slack, positions and responsibilities of operations management, the tools and techniques available to assist in running operation, and the factors considered in the design of the systems. The course also covers managing a project from beginning to end, including how to identify needs, and define, assign, and track items, is addressed.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

Complete all the courses in one of the following options:

- Option 1 - Prerequisite: MAC1105 (minimum grade: C) and MAC1114 (minimum grade: C)
- Option 2 - Prerequisite: MAC1105 (minimum grade: C) and MAC1140 (minimum grade: C)
- Option 3 - Prerequisite: MAC1105 (minimum grade: C) and MAC1147 (minimum grade: C)
- Option 4 - Prerequisite: MAC1105 (minimum grade: C) and MAC2233 (minimum grade: C)
- Option 5 - Prerequisite: MAC1105 (minimum grade: C) and MGF1106 (minimum grade: C)
- Option 6 - Prerequisite: MAC1105 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 7 - Prerequisite: MAC1105 (minimum grade: C) and STA2023 (minimum grade: C)
- Option 8 - Prerequisite: MAC1114 (minimum grade: C) and MAC1140 (minimum grade: C)
- Option 9 - Prerequisite: MAC1114 (minimum grade: C) and MAC1147 (minimum grade: C)
- Option 10 - Prerequisite: MAC1114 (minimum grade: C) and MAC2233 (minimum grade: C)
- Option 11 - Prerequisite: MAC1114 (minimum grade: C) and MGF1106 (minimum grade: C)
- Option 12 - Prerequisite: MAC1114 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 13 - Prerequisite: MAC1114 (minimum grade: C) and STA2023 (minimum grade: C)
- Option 14 - Prerequisite: MAC1140 (minimum grade: C) and MAC1147 (minimum grade: C)
- Option 15 - Prerequisite: MAC1140 (minimum grade: C) and MAC2233 (minimum grade: C)
- Option 16 - Prerequisite: MAC1147 (minimum grade: C) and MGF1106 (minimum grade: C)
- Option 17 - Prerequisite: MAC1140 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 18 - Prerequisite: MAC1140 (minimum grade: C) and STA2023 (minimum grade: C)
- Option 19 - Prerequisite: MAC1147 (minimum grade: C) and MAC2233 (minimum grade: C)
- Option 20 - Prerequisite: MAC1147 (minimum grade: C) and MGF1106 (minimum grade: C)
- Option 21 - Prerequisite: MAC1147 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 22 - Prerequisite: MAC2233 (minimum grade: C) and MGF1106 (minimum grade: C)
- Option 23 - Prerequisite: MAC2233 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 24 - Prerequisite: MAC2233 (minimum grade: C) and STA2023 (minimum grade: C)
- Option 25 - Prerequisite: MGF1106 (minimum grade: C) and MGF1107 (minimum grade: C)
- Option 26 - Prerequisite: MGF1107 (minimum grade: C) and STA2023 (minimum grade: C)
- Option 27 - Prerequisite: MGF1106 (minimum grade: C) and STA2023 (minimum grade: C)

MAN4570 PROCUREMENT MANAGEMENT (3.00 Credits)

This course is an introduction to the concepts, principles, and techniques of purchasing physical resources. Students will develop a basic knowledge of sound procurement practices within a managerial setting for all types of organizations.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

MAN4720 STRATEGIC MANAGEMENT AND POLICY (3.00 Credits)

This course emphasizes strategic planning and strategy implementation in an organization. Students learn how to perform internal and external audits, identify problems, and formulate goals and objectives. Students will develop action plans, and evaluate the effectiveness of the outcome of the plan. Case studies are used to promote decision-making abilities.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

Complete all the courses in the following option:

- Option 1 - Prerequisite: BUL3130 (minimum grade: C) and FIN3400 (minimum grade: C) and GEB3213 (minimum grade: C) and MAN3240 (minimum grade: C) and MAN3310 (minimum grade: C) and MAN4504 (minimum grade: C)

4 Management (MAN)

MAN4900 CAPSTONE PROJECT (3.00 Credits)

This capstone course will provide the opportunity for the student to demonstrate that he/she has learned material during the program and can apply it to a current issue. It should be taken during the student's last semester in the program. It provides the student with the opportunity to develop a plan to address one specific problem related to their specialization in detail.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

Complete all the courses in the following option:

- Prerequisite: MAN4720 (minimum grade: C)

MAN4901 APPLIED CONCEPTS IN HUMAN RESOURCE MANAGEMENT (3.00 Credits)

This course focuses on the student reviewing and applying concepts in several functional areas of Human Resources.

Total Contact Hrs: 48.00

Lecture Hrs: 48.00

Complete all the courses in the following option:

- Prerequisite: MAN3310 (minimum grade: C)

MAN4940 INTERNSHIP (3.00 Credits)

This course provides a practical application of concepts learned during the BAS program.

Total Contact Hrs: 144.00

Other Hrs: 144.00

Complete all the courses in one of the following options:

- Option 1 - Prerequisite: GEB4131 (minimum grade: C) and MAN3303 (minimum grade: C) and MAN4720 (minimum grade: C) and QMB3302 (minimum grade: C)
- Option 2 - Prerequisite: MAN4720 (minimum grade: C) and MAR3231 (minimum grade: C) and MAR3323 (minimum grade: C) and MAR3524 (minimum grade: C)
- Option 3 - Prerequisite: MAN4320 (minimum grade: C) and MAN4330 (minimum grade: C) and MAN4720 (minimum grade: C) and MAN4901 (minimum grade: C)
- Option 4 - Prerequisite: CIS1513C (minimum grade: C) and ISM3314C (minimum grade: C) and ISM4318C (minimum grade: C) and MAN4720 (minimum grade: C)